

Security Training Corp :: DVD List

- (1) **Why Do People Steal?** (46 min.) Opening session of Jack Henry's 8-hour seminar. Jack Henry makes this fast-moving, statistical analysis of internal theft humorous, yet thought-provoking. Your trainee discovers where to look for inventory loss, and learns what to do to reduce shrinkage.
- (2) **Checker #3** (26 min.) Smart dishonest cashiers will always balance at the end of the shift. In this DVD, actors will show how it is done as they reenact the nine most repetitive cashier theft techniques that create overages on conventional and scanner registers. Your trainee will understand what these clues mean. When compared with similar training videos, this video is the most comprehensive, humorous and thought-provoking.
- (3) **Check the Detail Tape!** (46 min.) Follow-up to Checker #3. To an audience of 400 retailers, Jack Henry continues his seminar by demonstrating how each of the nine theft techniques affect the shift report. Your trainee will learn how to analyze the shift report, as well as learn the loss-prevention policies that will best prevent cashier theft.
- (4) **Sweetheart Cashiering** (14 min.) You will learn why Sweethearting has the potential of tripling with scanners. You will watch, but not detect how dishonest cashiers discount sales for friends and family. Then we show you. We point out the weakness on both the conventional and scanner registers that encourage Sweethearting.
- (5) **Policies to prevent Discounting Sales** (17 min.) Follow-up to Sweetheart Cashiering. Jack Henry discusses the controls and policies for both the conventional and scanner registers to prevent discounting sales for friends and family.
- (6) **The Honest Mistake** (36 min.) This is Jack Henry's most famous DVD (sold in over 30 countries and in four languages). The scene opens with a volunteer from the audience checking in a potato chip salesman, who is portrayed by Jack Henry. Mr. Henry successfully steals from the volunteer, while the audience looks on. Following this demonstration, actors reveal the twelve most repetitive theft techniques used by dishonest deliverymen.
- (7) **Delivery Receiving Policies** (30 Min.) Follow-up to The Honest Mistake. To an audience of 400 retailers, Jack Henry discusses the 52 known techniques of deliveryman theft that were taught him by his route supervisor while a bread deliveryman. Twenty-eight (28) of these techniques are used against DSD computer receiving. Throughout his presentation, Mr. Henry develops policies for both conventional and computer receiving.
- (8) **The Best In Shoplifting** (10 min.) This production is exactly what it claims. It contains 10 minutes of the best shoplifting scenes. Excellent for break room training. Your employees will return again and again to view this video. They will learn of six types of shoplifters and which ones steal the most. Cashiers will learn how to spot customers in the check lanes who conceal product, who discount prices by switching bar codes, who steal with fraudulent refunds and stolen credit cards.
- (9) **Just Another Honest Mistake** (17 min.) There is the opinion among store owners that DSD computer receiving has stopped deliveryman theft. Jack Henry's newest video has dispelled this myth. It teaches store managers and DSD back room receivers which delivery thefts have been stopped by computers and which have been modified to alter DSD computer records. The 13 delivery thefts reenacted in this action-packed training video have come from prosecuted cases in Jack Henry's files.